IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION

FINANCIAL STATEMENTS

DECEMBER 31, 2014



IBERIA INDUSTRIAL DEVELOPMENT FOUNDATION FINANCIAL STATEMENTS DECEMBER 31, 2014



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INDEPENDENT AUDITORS' REPORT

Board of Directors Iberia Industrial Development Foundation New Iberia, Louisiana

Report on the Financial Statements

We have audited the accompanying financial statements of the Iberia Industrial Development Foundation (the Foundation) (a nonprofit organization) which comprises the statement of financial position as of December 31, 2014, the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Iberia Industrial Development Foundation as of December 31, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise of the Foundation's basic financial statements. The accompanying financial information as listed in the Table of Contents as the Schedule of Functional Expenses and the Schedule of Compensation, Benefits, and Other Payments to the Chief Executive Officer is presented for purposes of additional analysis and are not a required part of the basic financial statements. These schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated June 19, 2015 on our consideration of the Iberia Industrial Development Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Iberia Industrial Development Foundation's internal control over financial reporting and compliance.

Postlethwaite & Netterville Lafayette, Louisiana

June 19, 2015

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2014

ASSETS

CURRENT ASSETS	
Cash and cash equivalents	\$ 100,258
Certificates of deposit	26,479
Accounts receivable	37,048
Prepaid expenses	4,213
Total current assets	167,998
PROPERTY AND EQUIPMENT	
Land	11,000
Building	71,530
Building improvements	88,616
Equipment	63,939
	235,085
Less accumulated depreciation	(143,637)
Net property and equipment	91,448
Total Assets	\$ 259,446

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts payable	\$ 1,969
Accrued and other liabilities	1,612
Total Current Liabilities	 3,581
NET ASSETS Unrestricted net assets	 255,865
Total net assets	 255,865
Total Liabilities and Net Assets	\$ 259,446

The accompanying notes are an integral part of these financial statements.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED DECEMBER 31, 2014

	Temporarily Unrestricted Restricted			Total		
REVENUES AND OTHER SUPPORT		ii esti icted		Suicted		Total
Hotel/motel tax revenue	\$	268,774	\$	-	\$	268,774
Contributions	•	35,650	•	_	•	35,650
Membership dues		23,750		-		23,750
Interest earnings		4		-		4
Rental income		4,500		-		4,500
Fee revenue		30,000		-		30,000
Miscellaneous income		415		-		415
NET ASSETS RELEASED FROM RESTRICTIONS						
Satisfaction of program restrictions		1,282		(1,282)		_
Total revenue and other support		364,375		(1,282)		363,093
<u>EXPENSES</u>						
Program		241,901		-		241,901
Management and general		112,120		-		112,120
Total expenses		354,021		<u>-</u>		354,021
Change in net assets		10,354		(1,282)		9,072
Net assets at beginning of year		245,511	d1-11-11-11-11-11-11-11-11-11-11-11-11-1	1,282		246,793
Net assets at end of year	\$	255,865		-	\$	255,865

The accompanying notes are an integral part of these financial statements.

STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2014

CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$	9,072
Adjustments to reconcile the change in net assets to net		
cash provided by operating activities:		
Depreciation		7,149
Changes in assets and liabilities -		
(Increase) decrease in assets:		
Accounts receivable	•	(3,357)
Prepaid expenses		(382)
Increase (decrease) in liabilities:		
Accounts payable		(5,533)
Accrued and other liabilities		(6,960)
Net cash used in operating activities		(11)
Net decrease in cash and cash equivalents		(11)
Cash and cash equivalents - beginning of year		100,269
Cash and cash equivalents - end of year	\$	100,258
SUPPLEMENTAL INFORMATION		
Cash payments for interest	\$	25

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

1. Significant Accounting Policies

Nature of Business

The Iberia Industrial Development Foundation (the "Foundation") is a nonprofit corporation which was organized under the laws of the State of Louisiana for the purpose of promoting industrial and economic development for the Parish of Iberia. The Foundation derives most of its revenue and support through a hotel/motel tax, membership dues, contributions, and grants.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

For purposes of financial statement presentation, the Foundation considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

Accounts Receivable

The Foundation records the hotel/motel taxes collected on its behalf by the parish government for the calendar year but not yet received by the Foundation at year end as accounts receivable. Given the nature these transactions, amounts are deemed collectible and management does not believe an allowance is necessary at December 31, 2014.

Property and Equipment

Property and equipment are recorded at cost. Donated assets are recorded at the estimated fair value at date of donation. Depreciation is provided over the estimated useful lives of the assets using the straight-line method. The estimated useful lives are as follows:

	<u>Years</u>
Building	25
Building Improvements	3-25
Furniture and Equipment	3-10

Maintenance and repairs are expensed as incurred. Costs which significantly increase asset values or extend useful lives are capitalized.

Contributions and restrictions

The Foundation reports information about its financial position and activities in three classes of net assets: unrestricted, temporarily restricted, or permanently restricted when received depending on the existence and nature of donor restrictions. When restrictions are satisfied, revenues are reclassified and reported as net assets released from restrictions.

NOTES TO FINANCIAL STATEMENTS

1. Significant Accounting Policies (continued)

Contributions and restrictions (continued)

Grants for fee income are recorded as unrestricted net assets in the Statement of Activities. All grantor-restricted support is reported as an increase in temporarily restricted net assets in the Statement of Activities.

Hotel/motel tax revenue

Ordinance 87-08-552 of Iberia Parish Council, passed on September 9, 1987, called for the imposition of a 2% hotel/motel tax in Iberia Parish for the benefit of the Foundation. Under an agreement with the same, Iberia Parish Government acts as collecting agent for the tax withholding a 2% fee for administrative purposes.

Membership Dues

Membership dues are recognized as revenues on the calendar year basis. Membership is completely voluntary and dues are decided by the member-elected board of directors.

Advertising

Advertising costs are expensed as incurred. Total advertising expense was \$2,067 for the year ended December 31, 2014. The Foundation recognized \$1,500 of revenue and expense from advertising barter transactions (see Note 5).

Federal Income Taxes and Uncertain Tax Positions

The Foundation is an exempt organization for federal income tax purposes under Section 501(c)(6) of the Internal Revenue Code.

Management has determined that the Foundation does not have any uncertain tax positions or associated unrecognized benefits that materially impact the financial statements or related disclosures. Since tax matters are subject to some degree of uncertainty, there can be no assurance that the Foundation's tax returns will not be challenged by the taxing authorities and that the Foundation will not be subject to additional tax, penalties, and interest as a result of such challenge.

2. Concentrations of Credit Risk

Financial instruments that potentially subject the Foundation to significant concentrations of credit risk consist primarily of cash and investments. At December 31, 2014, these balances were covered by FDIC insurance. Temporary investments (money markets) of \$73,006 at December 31, 2014 consisted of short-term investments placed with brokerage firms. While not insured by FDIC, protections are afforded for these amounts through the Securities Investor Protection Corporation (SPIC) and the Customer Asset Protection Company (CAPCO).

NOTES TO FINANCIAL STATEMENTS

3. Note Payable and Line of Credit

The Foundation has an unsecured line of credit of \$25,000 which expires on April 29, 2015. Interest is payable monthly at a rate of 3% of the total outstanding balance. The balance on the line of credit at December 31, 2014 was zero.

4. Contributions

Included in support are contributions from local governmental bodies as follows:

City of New Iberia	\$ 5,000
Iberia Parish Government	2,500
Port of Iberia	15,000
Iberia Parish School Board	10,000
Iberia Parish Airport Authority	2,500
Twin Parish Port Commission	 650
	\$ 35,650

5. In-Kind Contributions

The Foundation accepts in-kind contributions in exchange for membership dues. The fair value of contributions received in-kind for membership dues amounted to \$1,500 for the year ended December 31, 2014.

6. Net Assets Released from Restrictions

Net assets were released from restrictions by incurring expenses satisfying the restricted purposes or by occurrences of other events specified by the donors for the following programs:

Acadiana Gulf Oil Spill Recovery Plan

\$ 1,282

7. Concentration of Revenues

The Foundation's major source of revenue is a 2% hotel/motel tax within the boundaries of Iberia Parish. This tax accounted for approximately 74% of total revenues for the year ended December 31, 2014.

NOTES TO FINANCIAL STATEMENTS

8. Related Party Transactions

Iberia Economic Development Authority

Members of the Foundation's board also sit on the board of the Iberia Economic Development Authority (IEDA). However, the related board members do not make up a majority of the IEDA board and thus, IEDA is not required to be consolidated with the Foundation for financial statement reporting purposes. However, during 2014 there were transactions between IEDA and the Foundation.

Total revenues the Foundation received from IEDA in 2014 total \$30,000 which is comprised of a monthly supply and service fee of \$2,500 related to a memorandum of understanding that was signed with IEDA in 2013.

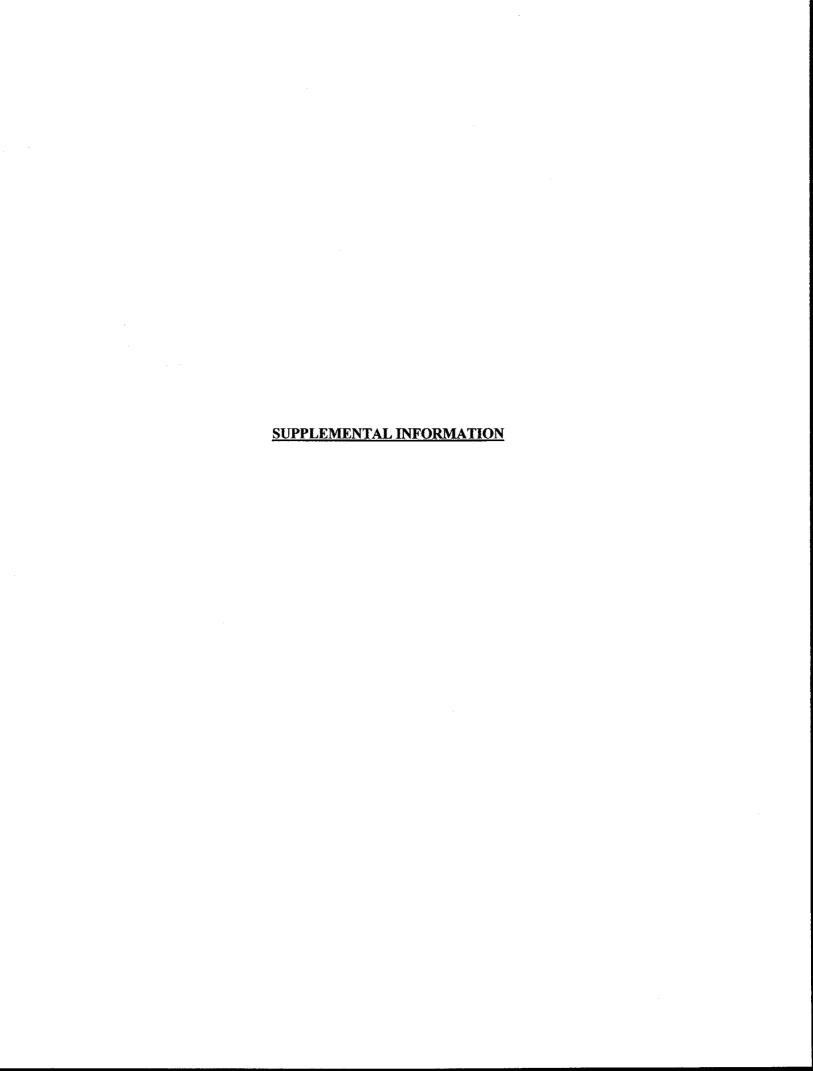
Iberia Development Foundation

Members of the Foundation's board also sit on the board of the Iberia Development Foundation. In 2014, the Foundation incurred \$18,482 in expenses on behalf of the Iberia Development Foundation. These expenses were reimbursed by Iberia Development Foundation to the Foundation during the fiscal year.

9. Related Party Transactions

The Foundation amended the memorandum of understanding with IEDA discussed in Note 8 above. As of January 1, 2015 the Foundation will be receiving \$3,500 per month from IEDA for supplies and services provided by the Foundation.

The Foundation evaluated the need for disclosures and/or adjustments resulting from subsequent events through June 19, 2015, the date the financial statements were available to be issued. This evaluation did not result in any additional subsequent events that necessitated any additional disclosures and/or adjustments under generally accepted accounting principles.



SCHEDULE OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2014

			Ma	nagement		
	Program		and	l General	Total	
Salaries, benefits and taxes	\$	172,641	\$	57,547	\$	230,188
Business and job development		38,409		_		38,409
Special projects		12,053		-		12,053
Consulting		1,266		-		1,266
Advertising and marketing		2,067		-		2,067
Automobile		5,850		1,950		7,800
Depreciation		-		7,149		7,149
Dues and subscriptions		3,493		-		3,493
Insurance		-		4,403		4,403
Interest		-		25		25
Office		6,122		6,122		12,244
Professional fees		-		9,950		9,950
Repairs and maintenance		-		7,455		7,455
Telephone and internet		-		8,792		8,792
Utilities		-		7,691		7,691
Miscellaneous		_		1,036		1,036
Total expenses	\$	241,901	\$	112,120	\$	354,021

SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS TO THE CHIEF EXECUTIVE OFFICER

YEAR ENDED DECEMBER 31, 2014

Agency Head Name: Michael J. Tarantino

Purpose	Amount
Salary	120,770
Benefits-insurance	20,179
Benefits-retirement	6,560
Car allowance	7,800
Vehicle provided by government	-0-
Business Meeting Expenses	798
Mobile Phone and Data Expenses	2,232
Travel	10,109
Registration fees	1,155
Conference travel	(included in travel charges above)
Continuing professional education fees	-0-
Housing	-0-
Unvouchered expenses *	-0-
Special meals	-0-

See accompanying independent auditors' report.

^{*}an example of an unvouchered expense would be a travel advance



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Iberia Industrial Development Foundation New Iberia, Louisiana

We have audited in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the statement of financial position and the related statements of activities and changes in net assets and cash flows of the Iberia Industrial Development Foundation as of and for the year ended December 31, 2014, and the related notes to the financial statements, which collectively comprise the Iberia Industrial Development Foundation's basic financial statements, and have issued our report thereon dated June 19, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Iberia Industrial Development Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Iberia Industrial Development Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Iberia Industrial Development Foundation's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiency described in the accompanying schedule of findings and responses to be a material weakness (2014-1).

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We did not identify any deficiencies in internal control that we consider to be significant deficiencies.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Iberia Industrial Development Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Organization's Response to Findings

Postlethwaite & Metterville

The Iberia Industrial Development Foundation's response to the finding identified in our audit is described in the accompanying schedule of findings and responses. The Foundation's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Lafayette, Louisiana June 19, 2015

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SCHEDULE OF AUDIT FINDINGS AND RESPONSES YEAR ENDED DECEMBER 31, 2014

FINDINGS - FINANCIAL STATEMENT AUDIT

2014-1 Segregation of Duties

Criteria: Internal control over financial reporting should include policies and

procedures that ensure that controls over the accounting function are

segregated to serve as a check and balance.

Cause: During our audit we noted that a single individual reconciles bank

accounts, performs all payroll duties, and maintains the general

ledger.

Condition: Due to the limited number of people working for the Foundation,

> many of the critical duties are combined and assigned to two employees. Presently, a single individual performs the majority of

the accounting functions.

Effect: The lack of segregation of duties in the accounting function

constitutes a material weakness in their internal control over

financial reporting. This is a repeat finding from the prior year.

Recommendation: Keeping in mind the limited number of employees to which duties

can be assigned, the Foundation should continue to monitor

assignment of duties to assure as much segregation of duties and

responsibility as possible.

View of Responsible Official and Planned Corrective Action:

Management has provided as much segregation of duties as possible with the resources available.

SUMMARY OF PRIOR YEAR AUDIT FINDINGS AND RESPONSES

FINDINGS - FINANCIAL STATEMENT AUDIT

2013-1 Segregation of Duties

<u>Criteria:</u> Internal control over financial reporting should include policies and

procedures that ensure that controls over the accounting function are

segregated to serve as a check and balance.

Cause: During our audit we noted that a single individual reconciles bank

accounts, performs all payroll duties, and maintains the general

ledger.

Condition: Due to the limited number of people working for the Foundation,

many of the critical duties are combined and assigned to two employees. Presently, a single individual performs the majority of

the accounting functions.

Effect: The lack of segregation of duties in the accounting function

constitutes a material weakness in their internal control over

financial reporting.

Recommendation: Keeping in mind the limited number of employees to which duties

can be assigned, the Foundation should continue to monitor

assignment of duties to assure as much segregation of duties and

responsibility as possible.

View of Responsible Official and Planned Corrective Action:

Management has provided as much segregation of duties as possible with the resources available.

Current Status: Not resolved. See finding 2014-1.